

BONUS CAMPAIGN GUIDELINES

- Qualifying sales include National General Underwritten and Birthday/Anniversary Medicare Supplement Insurance issued plans submitted July 1, 2021, through September 30, 2021.
- Plans must be issued and in force for a minimum of two months, with premium paid to qualify for the bonus.
- At least three plans must be sold during a month to receive the bonus. Once the requirements have been met on at least 3 sales for a month, the bonus will apply to all sales made that month.
- Agents must be appropriately licensed and appointed with National Health Insurance Company on the dates the sales are made and the bonus is paid.
- Bonus payments will be made to the same agent/agency to whom the attributable commissions related to the sales of the National General Medicare Supplement Insurance plans will be paid.
- Bonus money will be considered taxable income and reported on recipients' FORM 1099-MISC.
- Bonuses will be paid no more than 90 days following the end of the campaign.
- All usual commission and persistency rules apply.
- National General reserves the right to cancel, suspend and/or modify the bonus campaign at any time, as well as to make the final decision on all payments.

Not available for sales in Minnesota.

THESE PLANS PROVIDE LIMITED BENEFITS. Plan availability varies by state.

Agent use only. Not for distribution to consumers. National General Accident & Health markets products underwritten by National Health Insurance

Company is financially responsible for its respective products and rated "A+" (Superior) by A.M. Best.

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